

Year wise Accounts Receivable Position:

| Year | Total Sales | Total Collection | Total Receivable | Outstanding Monthly Bill |
|-------------------------------------|-------------|------------------|------------------|--------------------------|
| 1993-94 | 6.95 | - | 6.95 | 3.00 |
| 1994-95 | 35.47 | 35.34 | 7.08 | 2.40 |
| 1995-96 | 41.42 | 37.38 | 11.12 | 3.22 |
| 1996-97 | 41.50 | 41.01 | 11.61 | 2.91 |
| 1997-98 | 64.54 | 61.65 | 14.50 | 2.44 |
| 1998-99 | 74.98 | 60.47 | 29.01 | 4.11 |
| 1999-00 | 81.53 | 81.65 | 28.89 | 2.99 |
| 2000-01 | 98.25 | 75.45 | 51.69 | 4.84 |
| 2001-02 | 119.60 | 101.33 | 69.96 | 5.79 |
| 2002-03 | 144.42 | 137.30 | 77.08 | 5.39 |
| 2003-04 | 176.32 | 159.38 | 94.02 | 5.88 |
| 2004-05 | 252.12 | 207.00 | 139.14 | 5.93 |
| 2005-06 | 294.81 | 327.99 | 105.96 | 3.94 |
| 2006-07 (Upto February- 2007) | 220.69 | 150.79 | 174.30 | 6.37 |